



**MY COACHING PHILOSOPHY**  
**BEING A GOOD COACH**  
**PETER MARSHALL**

- Must possess passion and drive
- Be a good communicator
- Listen – learn
- Always be available – open door/window
- Success driven whilst being a developer
- Grab and create opportunities
- Develop and stick to a coaching plan
- Continually review – mirror on the wall
- Man manage
- Delegate and trust
- Be honest, transparent and believable
- Arm your soldiers with belief and confidence
- Find happy mediums (swing between mediocrity and greatness)
- Get your men to play above themselves
- Sell your message - but to do it know your message
- Know why you are coaching
- Be consistent with the group
- Set strong guidelines and disciplines
- Know your stuff
- Be prepared to do that extra bit
- **The six 'P's'**
  - Passion
  - Pride
  - Preparation
  - Presentation
  - Purpose
  - Performance
- **The six 'C's'**
  - Consistency
  - Composure and calmness
  - Communication and collaboration
  - Confidence and compassion
  - Concentration
  - Capabilities